#### Translation

This report is a translation of excerpts from original Japanese Flash Report and for reference purpose only. In case of discrepancy between this report and original Japanese Flash Report, the later shall prevail.

FY2017, the year ending March 31, 2018

## Flash Report on the Consolidated Results for the Third Quarter Ended December 31, 2017 [JGAAP]

February 22, 2018

Company Name: **DAIICHIKOSHO CO., LTD.** 

Stock Exchange Listing: Tokyo Stock Exchange

Code Number: 7458

URL: <a href="http://www.dkkaraoke.co.jp">http://www.dkkaraoke.co.jp</a>
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Scheduled Date to Submit the Quarterly Securities Report: February 14, 2018

Start Date for Dividend Payment: —

Availability of Supplementary Briefing Material on Quarterly Financial Results: None

Schedule of Quarterly Financial Results Briefing Session: None

(Amounts below one million yen are truncated.)

1. Consolidated Performance for the Nine Months Ended December 31, 2017 (From April 1, 2017, to December 31, 2017)

(1) Consolidated operating results

(Percentage figures indicate increase/decrease from a year earlier.)

_ ` /		`	<u> </u>			
	Net sales		Operating income		Ordinary in	come
	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2017	106,690	1.0	17,167	7.8	18,017	2.0
Nine months ended December 31, 2016	105,639	(0.9)	15,931	1.9	17,656	5.6

	Net income attributable to owners of parent Millions of yen %		Basic earnings per share	Fully diluted net income per share	
			Yen	Yen	
Nine months ended December 31, 2017	11,478	26.8	201.19	201.01	
Nine months ended December 31, 2016	9,053	(11.3)	157.41	157.30	

(Note) Comprehensive income:

Nine months ended December 31, 2017: 12,076 million yen (1.2) % Nine months ended December 31, 2016: 12,217 million yen 42.6 %

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2017	188,305	123,923	65.0
As of March 31, 2017	186,954	119,069	62.9

(Reference) Shareholders' equity:

As of December 31, 2017: 122,387 million yen As of March 31, 2017: 117,574 million yen

#### 2. Dividend

		Annual dividend							
	First Quarter	Second Quarter	Year-end	Annual					
	Yen	Yen	Yen	Yen	Yen				
Year ended March 31, 2017	_	54.00	_	55.00	109.00				
Year ending March 31, 2018		55.00							
Year ending March 31, 2018 (forecast)				55.00	110.00				

(Note) Changes in dividends forecast from most recently announced figures: None

### 3. Forecast Consolidated Performance for FY2017, the Year Ending March 31, 2018 (From April 1, 2017, to March 31, 2018)

(Percentage figures indicate increase/decrease from a year earlier.)

	Net sales		Operating income		Ordinary income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ending March 31, 2018 (full year)	141,200	0.4	20,800	0.5	21,300	(5.5)

	Net income attrib owners of pa		Basic earnings per share
	Millions of yen	%	Yen
Year ending March 31, 2018 (full year)	13,100	17.9	229.95

(Note) Changes in forecast of consolidated operating results from most recently announced figures: None

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#### \*Notes

- (1) Significant changes in subsidiaries during the period under review (changes to specific subsidiaries resulting in changes in scope of consolidation): None
- (2) Adoption of special accounting policies for quarterly financial statements: None
- (3) Changes in accounting standard, accounting estimation change and error correction
  - 1) Changes due to changes in accounting standard: None
  - 2) Changes due to changes in accounting standard except (3) 1): None
  - 3) Changes due to accounting estimation change: None
  - 4) Error correction: None
- (4) Number of common shares issued
  - 1) Number of shares issued (including treasury shares)
  - 2) Number of shares of treasury shares
  - 3) Average number of shares during the period

As of	57,234,200	As of	57,434,200
December 31, 2017	shares	March 31, 2017	shares
As of	266,168	As of	303,168
December 31, 2017	shares	March 31, 2017	shares
Nine months ended	57,051,628	Nine months ended	57,516,856
December 31, 2017	shares	December 31, 2016	shares

<sup>\*</sup> These consolidated financial results are outside the scope of quarterly review.

<sup>\*</sup> Explanation for the appropriate use of performance forecasts and other special notes:

The statements regarding forecast of financial results in this report are based on the information that is available, as well as estimates, assumptions and projections that are believed to be reasonable at the time of publication.

Therefore, there might be cases in which actual results greatly differ from forecast values.

# **Quarterly Consolidated Financial Statements and Primary Notes**

#### (1) Quarterly Consolidated Balance Sheets

		(Millions of yen)
	FY2016 (As of March 31, 2017)	Current Third quarter (As of December 31, 2017)
Assets		
Current assets		
Cash and deposits	62,019	51,660
Notes and accounts receivable-trade	6,792	6,170
Securities	_	3,718
Inventories	6,158	6,678
Other	5,884	6,533
Allowance for doubtful accounts	(181)	(166)
Total current assets	80,673	74,595
Non-current assets		
Property, plant and equipment		
Karaoke equipment for rental, net	10,708	10,600
Karaoke cabin and restaurant facilities, net	18,456	19,950
Land	36,714	38,014
Other, net	7,273	8,445
Total property, plant and equipment	73,153	77,010
Intangible assets		
Goodwill	1,321	4,419
Other	5,807	5,934
Total intangible assets	7,129	10,353
Investments and other assets		
Investment securities	4,959	5,558
Lease and guarantee deposits	14,267	14,181
Other	6,808	6,683
Allowance for doubtful accounts	(37)	(78)
Total investments and other assets	25,998	26,345
Total non-current assets	106,280	113,709
Total assets	186,954	188,305

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		(Millions of yen)
	FY2016 (As of March 31, 2017)	Current Third quarter (As of December 31, 2017)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	3,343	4,708
Short-term loans payable	14,163	14,472
Current portion of bonds	3,500	_
Income taxes payable	3,206	2,887
Provision for bonuses	1,096	1,079
Other	12,881	11,531
Total current liabilities	38,191	34,680
Non-current liabilities		_
Bonds payable	6,500	6,500
Long-term loans payable	13,268	12,933
Provision for directors' retirement benefits	1,053	1,009
Net defined benefit liability	5,775	6,086
Other	3,096	3,173
Total non-current liabilities	29,693	29,702
Total liabilities	67,884	64,382
Net assets		
Shareholders' equity		
Capital stock	12,350	12,350
Capital surplus	4,003	4,003
Retained earnings	102,649	106,852
Treasury shares	(1,368)	(1,308)
Total shareholders' equity	117,634	121,897
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,033	1,459
Revaluation reserve for land	(733)	(733)
Foreign currency translation adjustment	80	127
Remeasurements of defined benefits plans	(440)	(363)
Total accumulated other comprehensive income	(60)	489
Subscription rights to shares	178	182
Non-controlling interests	1,316	1,352
Total net assets	119,069	123,923
Total liabilities and net assets	186,954	188,305

## (2) Quarterly Consolidated Statements of Income and Comprehensive Income (Quarterly Consolidated Statements of Income)

		(Millions of yen)
	Nine months ended	Nine months ended
	December 31, 2016	December 31, 2017
	(From April 1, 2016, to	(From April 1, 2017, to
Net sales	December 31, 2016) 105,639	December 31, 2017)
Cost of sales		106,690
Gross profit	64,491 41,147	64,233 42,457
*		
Selling, general and administrative expenses	25,215	25,289
Operating income	15,931	17,167
Non-operating income	251	12
Interest income	251	43
Cooperative monetary aid received	276	261
Foreign exchange gains	792	228
Other	788	750
Total non-operating income	2,109	1,283
Non-operating expenses		
Interest expenses	250	239
Other	134	193
Total non-operating expenses	384	432
Ordinary income	17,656	18,017
Extraordinary income		
Gain on sales of non-current assets	4	100
Gain on acquisition of non-current assets	370	24
Gain on sales of investment securities	4	0
Total extraordinary income	379	124
Extraordinary losses		
Loss on disposal of non-current assets	304	225
Impairment loss	126	151
Loss on sales of investment securities	8	_
Loss on valuation of investment securities	3,305	_
Total extraordinary losses	3,744	376
Income before income taxes	14,291	17,765
Income taxes-current	5,086	5,995
Income taxes-deferred	101	243
Total income taxes	5,188	6,239
Net income	9,103	11,525
Net income attributable to non-controlling interests	49	47
Net income attributable to owners of parent	9,053	11,478
		11,170

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### (Quarterly Consolidated Statements of Comprehensive Income)

		(Millions of yen)
	Nine months ended	Nine months ended
	December 31, 2016	December 31, 2017
	(From April 1, 2016, to	(From April 1, 2017, to
	December 31, 2016)	December 31, 2017)
Net income	9,103	11,525
Other comprehensive income		
Valuation difference on available-for-sale securities	3,121	425
Foreign currency translation adjustment	(85)	47
Remeasurements of defined benefit plans	78	77
Total other comprehensive income	3,114	550
Comprehensive income	12,217	12,076
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	12,168	12,028
Comprehensive income attributable to non-controlling interests	49	47

#### **Notes to the Quarterly Consolidated Financial Statements**

(Segment Information)

#### Nine months ended December 31, 2016 (From April 1, 2016, to December 31, 2016)

(Millions of yen)

		Reportable segments						Posted
	Commercial karaoke	Karaoke	Music software	Subtotal	Other	Total	Adjusted amount (Note)	amount consolidated quarterly
Sales	50,448	42,906	6,599	99,953	5,685	105,639	_	105,639
Segment income (Operating income)	11,428	5,754	28	17,211	1,132	18,344	(2,412)	15,931

Note: The (2,412) million yen adjustment posted to segment income is primarily composed of general and administrative expenses incurred by the administrative department at the head office that are not attributable to any particular reportable segment.

#### Nine months ended December 31, 2017 (From April 1, 2017, to December 31, 2017)

(Millions of yen)

					(Millions of Jen)			
	Reportable segments							Posted
	Commercial karaoke	Karaoke cabin and restaurant	Music software	Subtotal	Other	Total	Adjusted amount (Note)	amount to the consolidated quarterly statements of income
Sales	48,995	45,723	5,907	100,627	6,063	106,690	_	106,690
Segment income or Segment loss (Operating income or Operating loss)	11,678	6,435	(23)	18,090	1,227	19,317	(2,149)	17,167

Note: The (2,149) million yen adjustment posted to segment income or segment loss is primarily composed of general and administrative expenses incurred by the administrative department at the head office that are not attributable to any particular reportable segment.